



FIRST PRIVATE BUSINESS TO TRAIN ALL EMPLOYEES UNDER BLUE SPEAR SOLUTIONS CO. A.S.S.I.S.T.® PROGRAM

By Greg Tony, CEO of Blue Spear Solutions

Blue Spear Solutions is proud to announce United Medco Pharmaceuticals, a U.S. private sector company has trained all its personnel under our Co. A.S.S.I.S.T.® program. They are the first in the nation to commit to the “Stop the Bleed” initiative instituted by the White House in 2015. The “Stop the Bleed” campaign is a result of months-long collaboration between Federal and non-governmental agencies. The campaign is not only about taking simple actions to save lives, but also about engaging the public to have an active role in the response to disasters of all sizes.



United Medco Pharmaceuticals is a partner, provider, distributor, wholesaler and business consultant specializing in customer service to the Managed Care Marketplace and is located in Coral Springs, FL. It is the purpose and goal of United Medco Pharmaceuticals to provide superior products and services to the Managed Care Marketplace in a responsible manner, never compromising on service or integrity. Continuing with their philosophy of responsibility and service, CEO Richard Langnas teamed with Blue Spear Solutions to ensure all 60 of his employees, including executive office and warehouse personnel, were properly

trained to react and assist should his business ever encounter an active shooter situation. CEO Langnas says, “Ultimately, we value our success as a company based on the lives we help to improve. This includes the employees who work for my company.” He continued, “Blue Spear Solutions provided our business with valuable instruction as well as life-saving equipment so that should we ever experience an active shooter incident, we will be better prepared.”

The organization purchased three Advanced Public Access Bleeding Control Stations, which are strategically placed throughout their facility. In addition, they are looking to partner with Blue Spear Solutions under their philanthropy program to provide additional training to other areas of business that may not have the resources to institute life-saving training. As United Medco Pharmaceuticals grows - they are currently building an additional pharmacy in Coral Springs, FL - CEO Langnas intends to have additional personnel trained under Blue Spear Solutions Co. A.S.S.I.S.T.® program.



No matter how rapid the arrival of professional emergency responders, bystanders will always be first on the scene. A person who is bleeding can die from blood loss within three minutes, therefore it is important to quickly stop that blood loss. At Blue Spear Solutions we are proud to partner with businesses such as United Medco Pharmaceuticals to ensure the safety and well-being of private sector employees. We congratulate them on being the first private-sector business to train all of its personnel.

To learn more about our services and products, visit our website at www.bluespearsolutions.com or email us at info@bluespearsolutions.com.

****About the Author:** Blue Spear Solutions CEO, Greg Tony, is a nationally-certified public safety professional with more than 10 years of experience in advanced life-saving techniques including Active Shooter Threat Instruction, Basic Tactical Medical Response and is a recognized State of Florida Emergency Medical Responder. With active shooter situations and mass bombings on the rise in our nation and world-wide, Greg researched best practices to preserve and sustain life, empowering individuals to protect themselves and help others. His research and passion to save lives led to the development of the Co. A.S.S.I.S.T.® program and creation of Blue Spear Solutions.*